

A0064264 062602

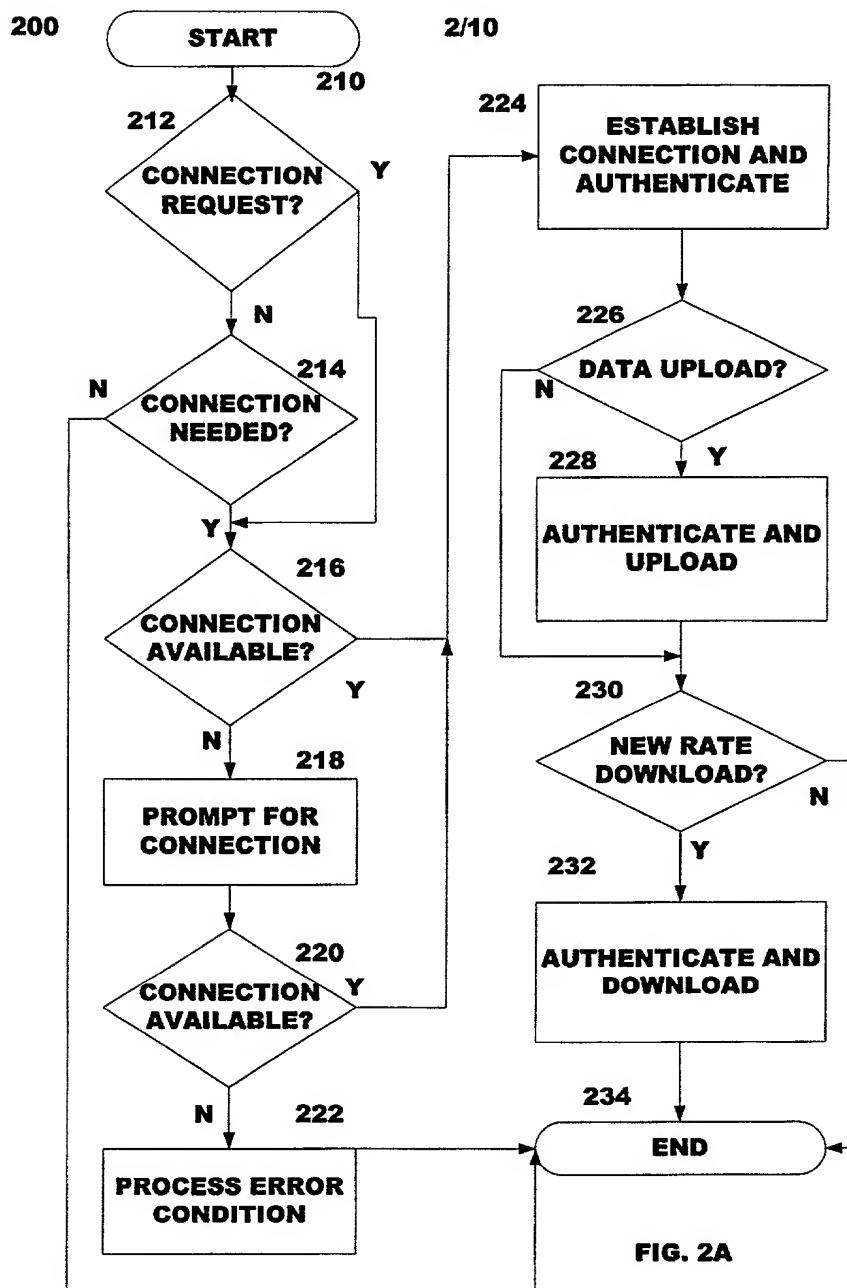


FIG. 2A

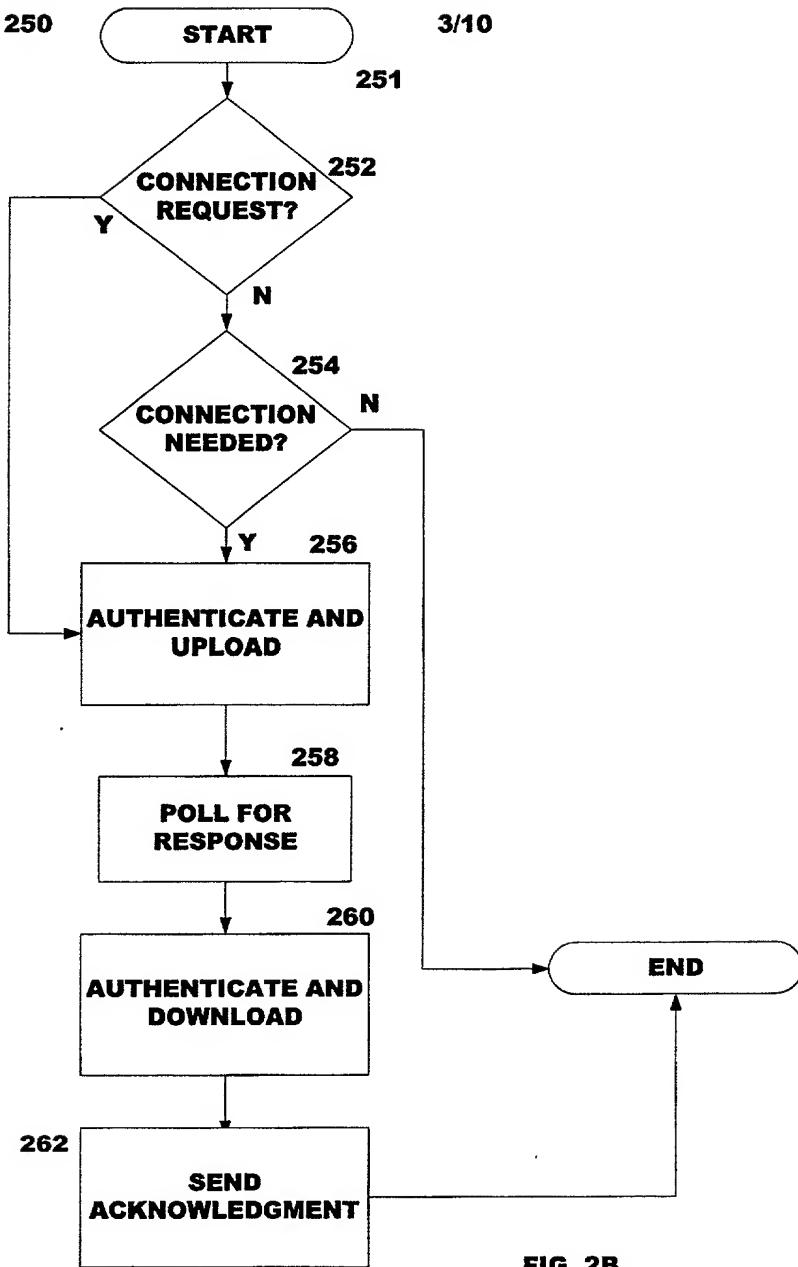


FIG. 2B

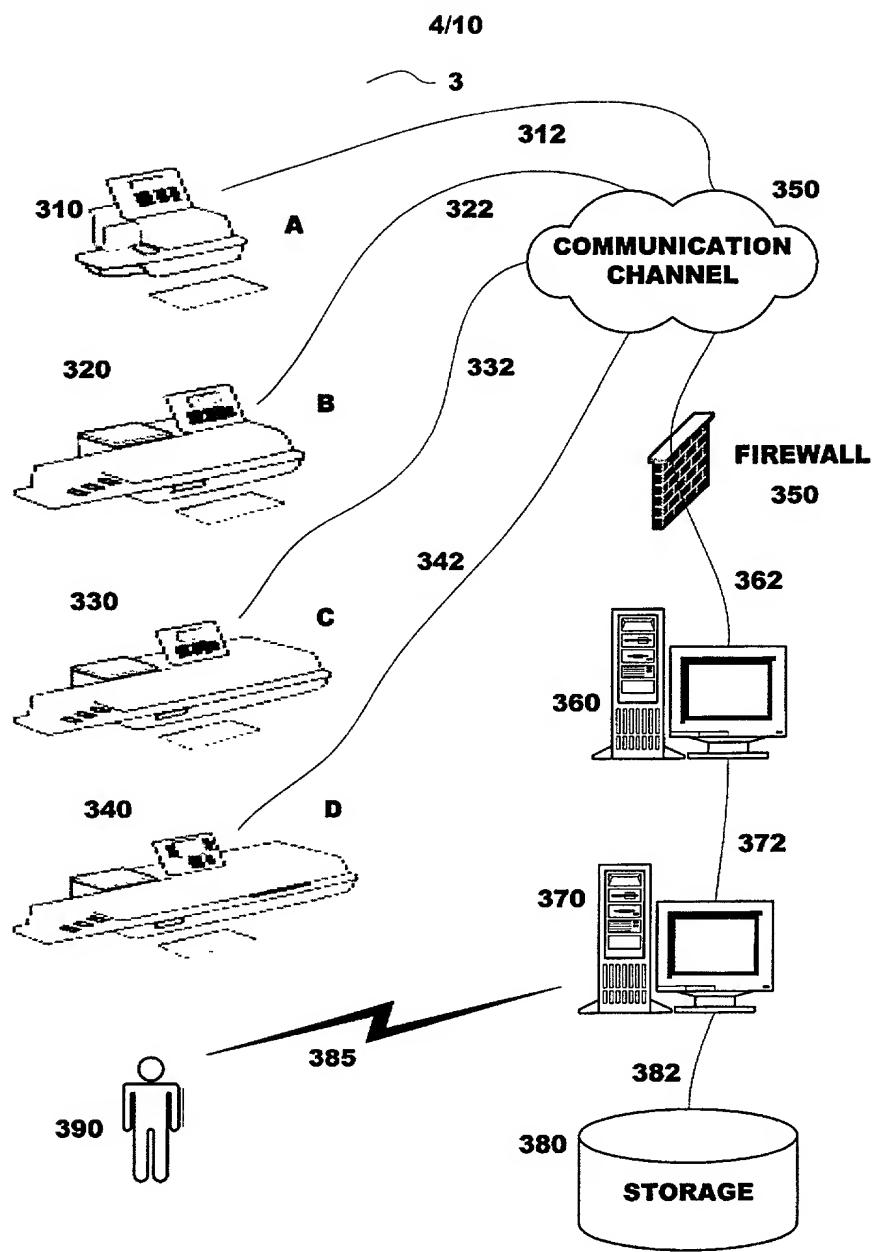
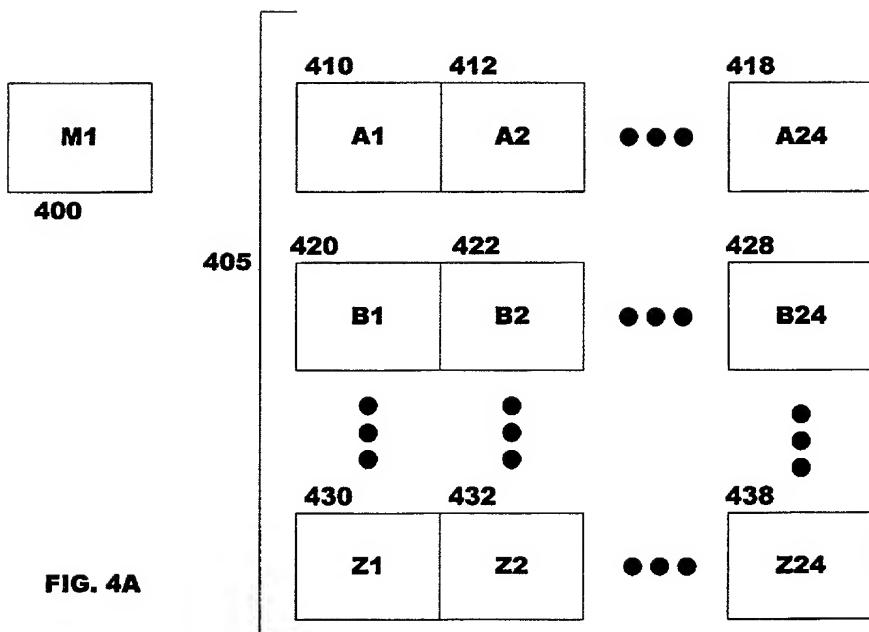


FIG. 3

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410	451	452	453	454
A1	WEIGHT - ELECTRONIC	WEIGHT - DIMMENSIONAL	WEIGHT - INPUT	WEIGHT - CLASS BASED
455	# PIECES			
456	POSTAGE APPLIED			
457	SPECIAL SERVICE POSTAGE APPLIED			

**FIG. 4B**

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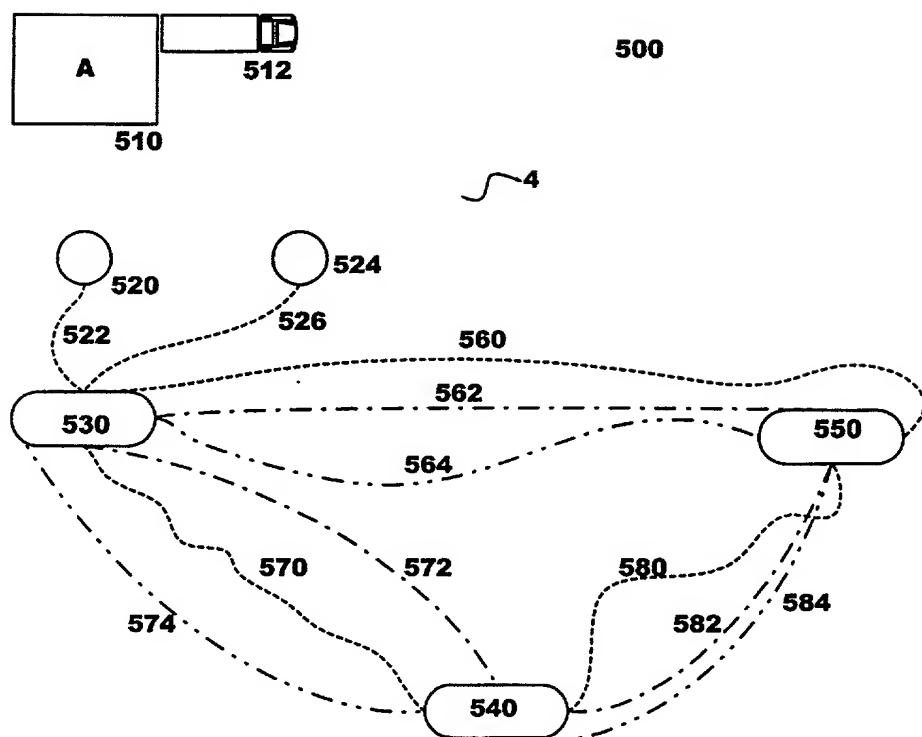
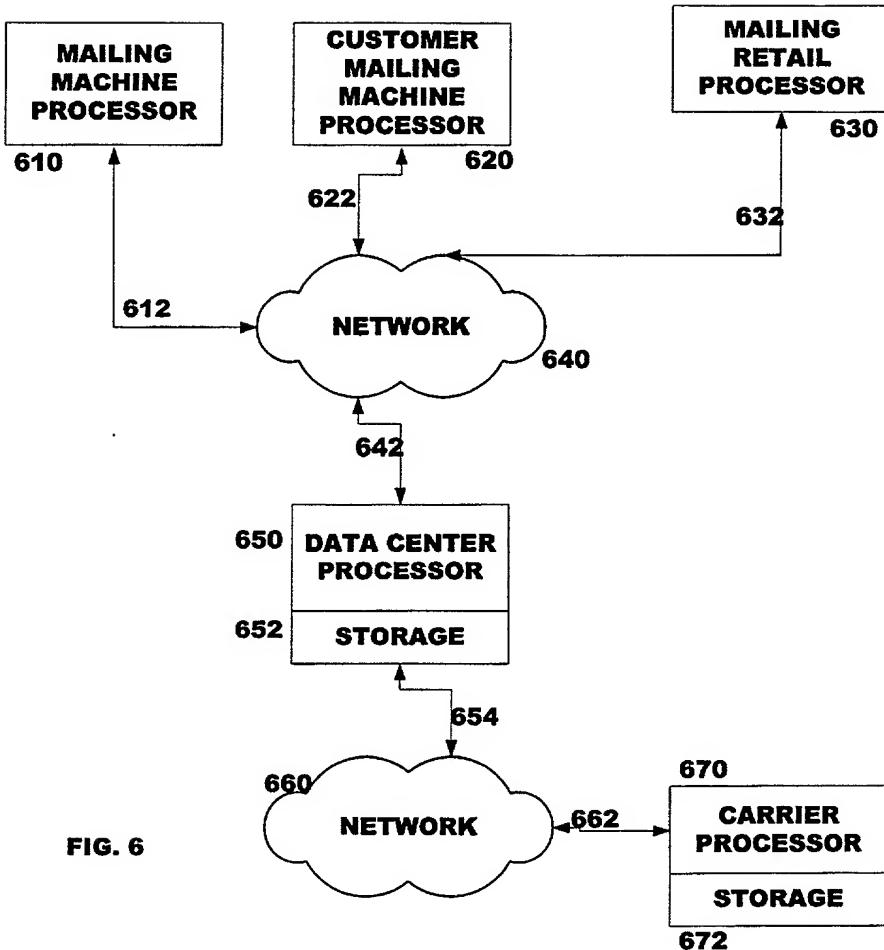


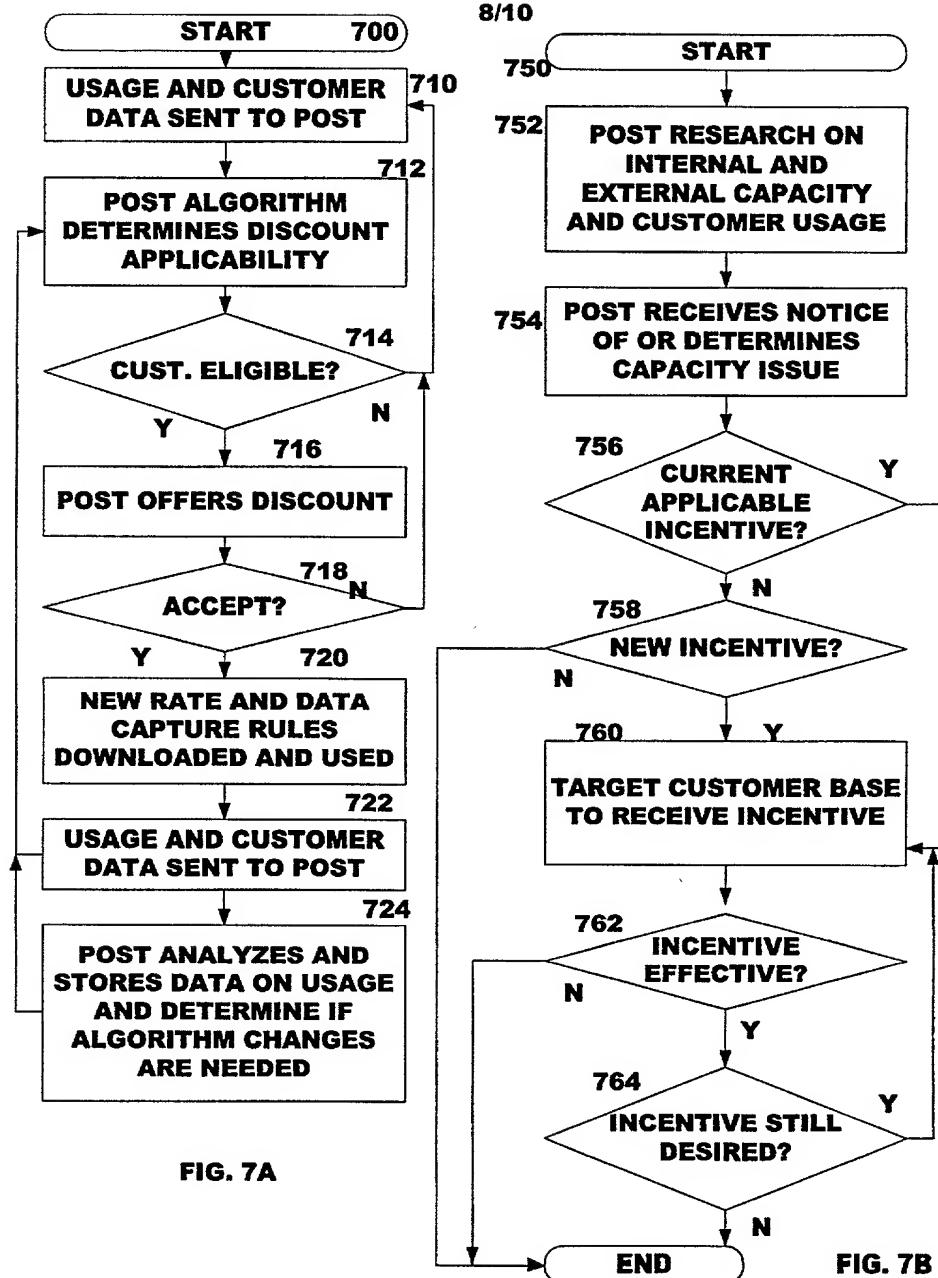
FIG. 5

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<b>AVERAGE WEEKLY % CLASS USAGE</b>		<b>EXPRESS</b>	<b>STANDARD</b>	<b>SLOW</b>	<b>TOTAL</b>
<b>CLASS</b>	<b>CUSTOMER</b>				
<b>A</b>	<b>20%</b>	<b>50%</b>	<b>30%</b>	<b>100%</b>	
<b>B</b>	<b>10%</b>	<b>70%</b>	<b>20%</b>	<b>100%</b>	
<b>C</b>	<b>0%</b>	<b>20%</b>	<b>80%</b>	<b>100%</b>	
<b>D</b>	<b>15%</b>	<b>35%</b>	<b>50%</b>	<b>100%</b>	

FIG. 8A

<b>AVERAGE WEEKLY VOLUME BY CLASS</b>		<b>EXPRESS</b>	<b>STANDARD</b>	<b>SLOW</b>	<b>TOTAL PIECES</b>
<b>CLASS</b>	<b>CUSTOMER</b>				
<b>A</b>	<b>2000</b>	<b>5000</b>	<b>3000</b>	<b>10000</b>	
<b>B</b>	<b>2000</b>	<b>14000</b>	<b>4000</b>	<b>20000</b>	
<b>C</b>	<b>0</b>	<b>4000</b>	<b>16000</b>	<b>20000</b>	
<b>D</b>	<b>7500</b>	<b>17500</b>	<b>25000</b>	<b>50000</b>	
<b>TOTALS</b>	<b>11500</b>	<b>40500</b>	<b>48000</b>	<b>100000</b>	

FIG. 8B

<b>MAIL PRIORITY TABLE BY DAY</b>							
<b>DAY</b>	<b>CLASS</b>	<b>1</b>	<b>2</b>	<b>3</b>	<b>4</b>	<b>5</b>	<b>6</b>
<b>EXPRESS</b>	<b>M</b>						
<b>STANDARD</b>	<b>D1</b>	<b>M</b>					
<b>SLOW</b>	<b>D1</b>	<b>D2</b>	<b>D3</b>	<b>D4</b>	<b>M</b>		

FIG. 8C

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<b>CUSTOMER DATA</b>						
WEEK	# CLASS A	# LASS B	\$ A TOTAL	\$ B TOTAL	A RATE (NEXT WEEK)	B RATE (NEXT WEEK)
<b>INITIAL RATES</b>					\$1.00	\$0.80
1	10	20	\$ 10.00	\$16.00	\$1.00	\$0.80
2	200	50	\$ 200.00	\$40.00	\$0.95	\$0.80
3	150	200	\$ 142.50	\$160.00	\$0.95	\$0.76
4.	60	150	\$ 57.00	\$114.00	\$1.00	\$0.76
5.	20	20	\$ 20.00	\$ 15.20	\$1.00	\$0.80

FIG. 9

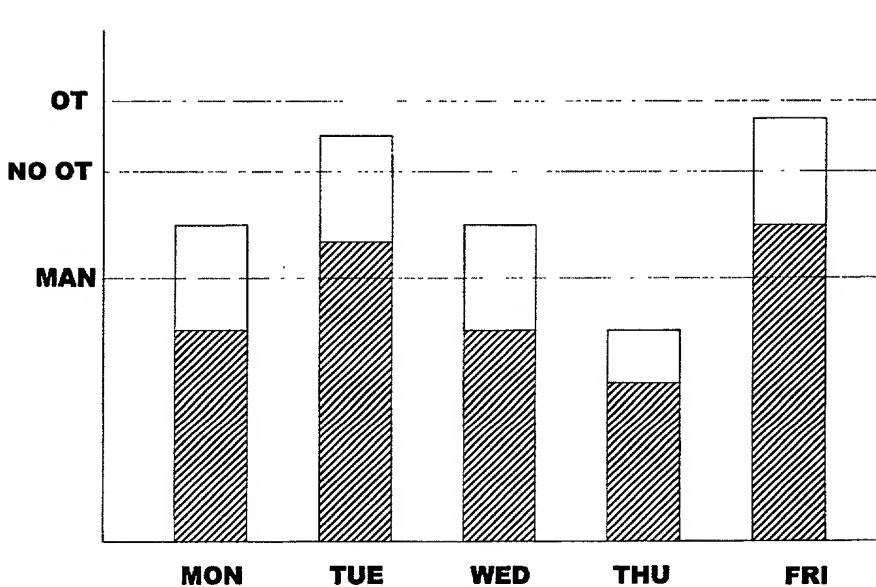


FIG. 10